



**2014-2015**

# **ANNUAL REPORT**

**July 16, 2014**

**CELEBRATING 14 YEARS of SERVICE!**

**14 Years Ago...**



**The Beginning of Ensign!**

# Enight Mission...

**To provide clients with low vision the opportunity to enhance their life skills, independence, and self-confidence in a safe environment through adaptive technology and training**

In a nutshell: ***“Empowering Independence”***

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# ENSIGHT Offices

- **Fort Collins**
  - **Greeley**
  - **Denver**
- 5 satellite locations**

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# 2014-15 Enight Board of Directors

## Fort Collins

Doug Hutchinson, Chairman

Bob Hau, Vice Chairman

Margaret Spiller

Dave Mendenhall

Denise Clynes

Dr Arthur Korotkin

## Boulder

Carl Gentzel, CPA, Treasurer

## Loveland

Gail Fallen, Secretary

## La Junta

Henry Cowell

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# ENSIGHT Key Staff

- President/CEO, Denny Moyer, BS, COTA/L, SCALV, Co-founder 14 years of service
- Carolyn Smith, O.D. (Doctor of Optometry). Low Vision doctor. 5 years of service.
- Jennifer Everett, O.D. (Doctor of Optometry). Low Vision doctor, 5 years of service.
- Corey Bernhardt, O.D. (Doctor of Optometry). Low Vision doctor 1 year of service
- Cory Layton, O.T.R., SCLV, Director of Rehabilitation, Registered Occupational Therapist , Low Vision specialist. 11 years of service.
- Kursten Marks, O.T.R. Registered Occupational Therapist, 2 year of service.
- Lucy Lowe, MS, O.T.R Registered Occupational Therapist, New
- Emma Linne, O.T.R, Registered Occupational Therapist, New
- Jennifer Rise, COTA/L. Certified Occupational Therapy Assistant New
- Kimberlie Marcell, COTA/L, Certified Occupational Therapy Assistant, 2 year of service.
- Ellie Carlson, COMS, Certified Orientation and Mobility Specialist 2 year
- Melody Glinsman, Development Director. 6 years of service.
- Penn Street, Outreach manager. New position 1 year of service.
- Nicole Patterson, Bookkeeper, 6 months
- Sally Gunberg, Administrative Assistant, 7 years of service.
- Annette Biddison, Administrative Assistant, 2 years of service.
- Whitney Brown, Billing/Administration, 1 year of service.

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# Significant Agency Collaborations

- Colorado Division of Vocational Rehabilitation to perform assessments and provide training with assistive technology devices to support employment of individuals with low vision
- Center for Neurorehabilitation to assess and support individuals with low vision who want to keep their driver's licenses
- Disabled Resource Services to build awareness of services, aids and programs available to the low vision population. Including co-hosting a series of low vision seminar's
- Connections for Independent Living Weld County and Weld Area Office on Aging to co-host a series of seminars
- Center for People with Disabilities reaching out to the low vision population of Boulder and Denver counties.
- Community outreach in the form of educational presentations and seminars; these include, but are not limited to Channel 9 Health Fair, Living with Vision Loss seminars, Prevent Blindness, senior living service fairs
- Ophthalmologist and Optometrists in Colorado including Eye Center of Northern Colorado, Eye Care Center of Northern Colorado and Eye Care Specialty.
- Northern Colorado Medical Center Foundation in support of the Curtis Strong Center for the Visually Impaired
- Foundation Fighting Blindness
- Blind Institute of Technology (BIT)
- Colorado Talking Books Library
- Audio Information Network
- Colorado State University, Occupational Therapy Department, providing placement for level-one field work students
- Pima Medical Institute providing observation and fieldwork sites for OTA students.
- American Council of the Blind of Colorado
- Considerate Care
- Softology IdeaWorks
- Blind and low vision resources of Colorado" coalition
- Centrasight for telescope implants
- Hadley School for the Blind
- Helen Keller National Center for the Deaf/Blind
- Beyond Sight
- Dr. Stark Johnson

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# Major Services

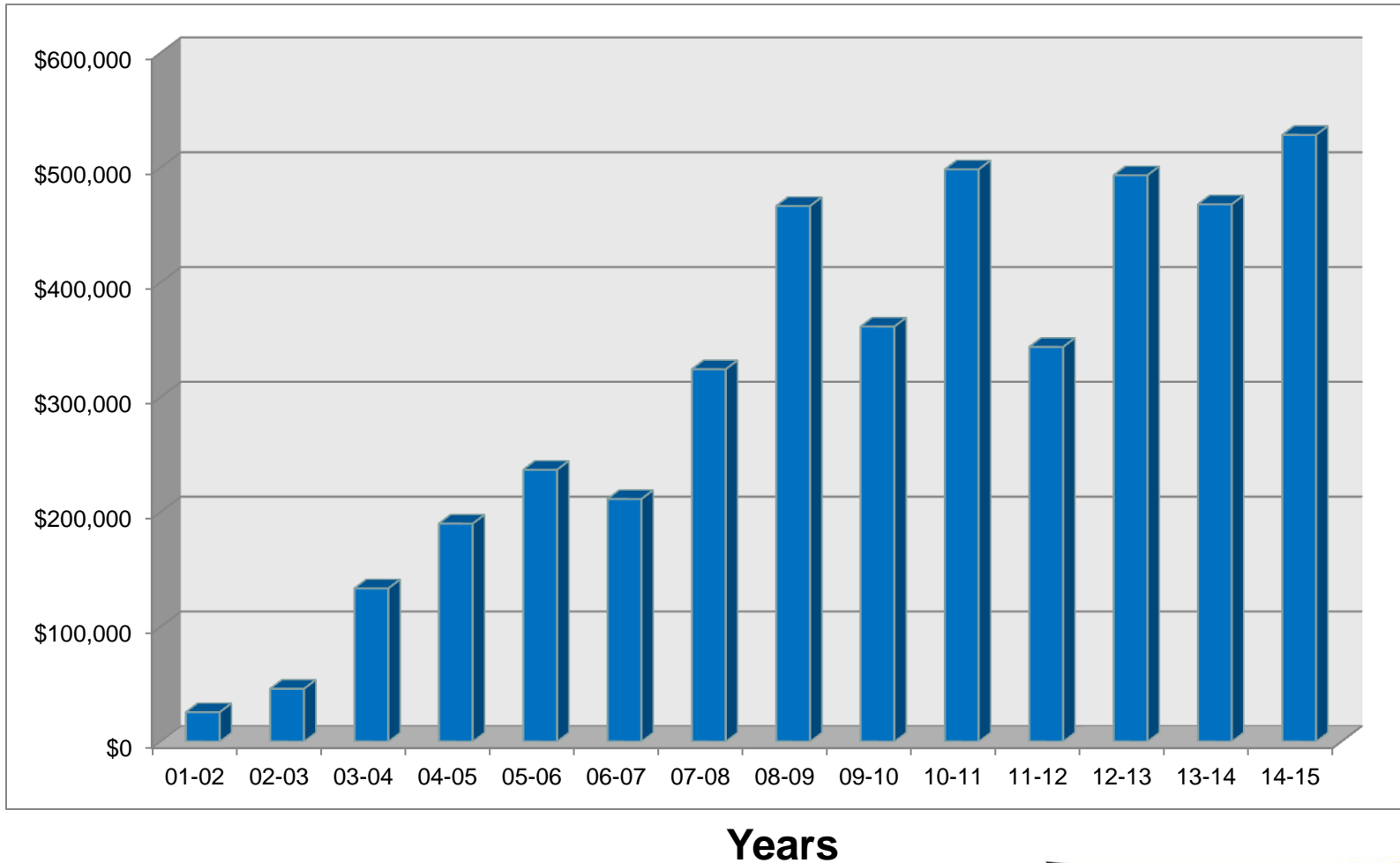
- **Enight served 6,433 people in 2014-15**
  - 433 went thru full service low vision program
    - Up from 370 previous year
  - Enight provided \$27,783 in financial assistance last year
    - 65% of Enight's clients have low to moderate incomes
- **Support Groups (E-Squared) in Fort Collins and Loveland– at no cost to clients**
- **Low vision provider to Columbine Health Services**
- **Low Vision educational services**
  - Occupational Therapist specialized training courses
  - Injury Prevention courses
  - Collaboration with CSU Adaptive Technology Department
- **OnSite Services to individuals in retirement, assisted living and senior centers**

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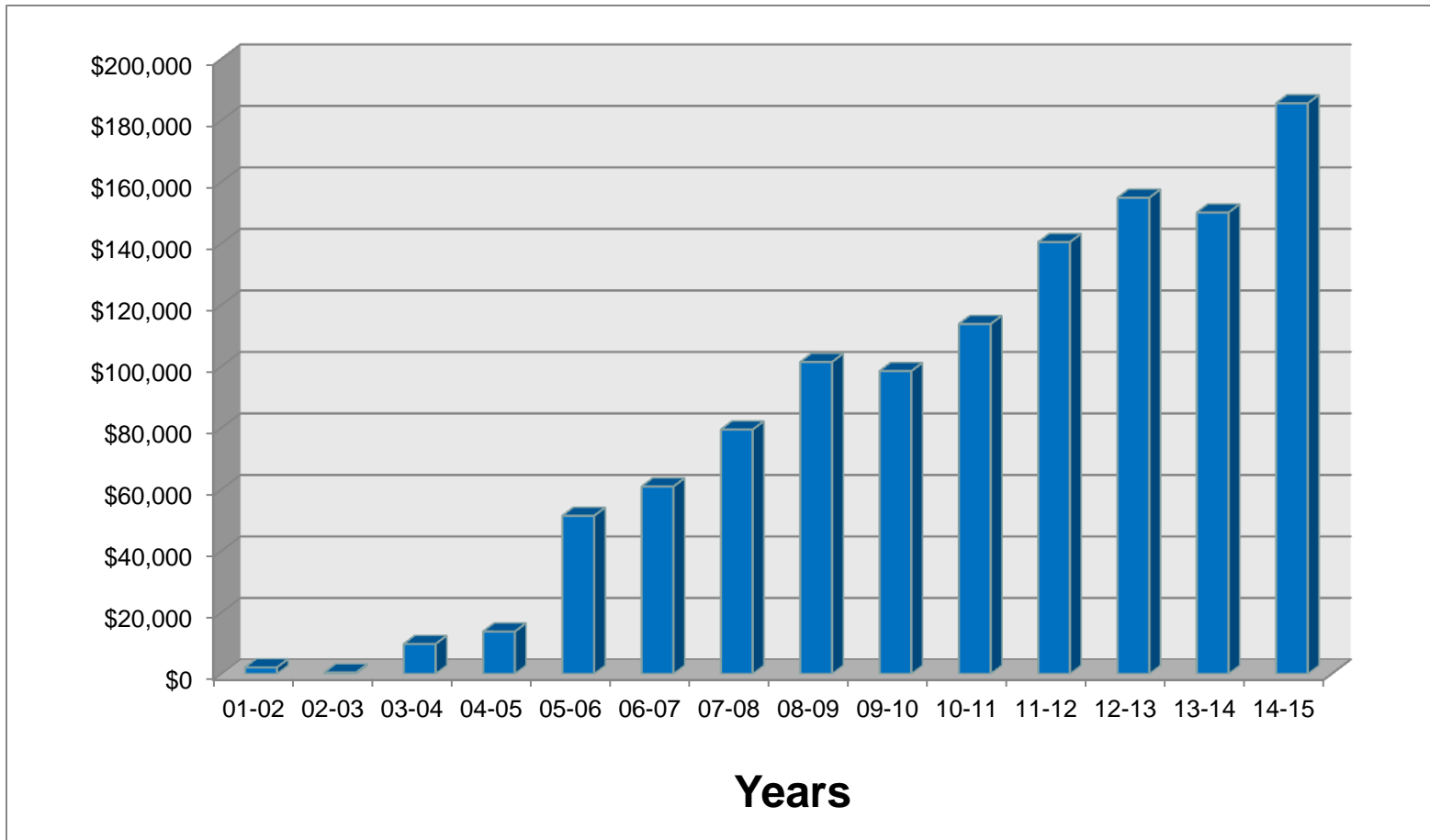
# Historic Gross Income



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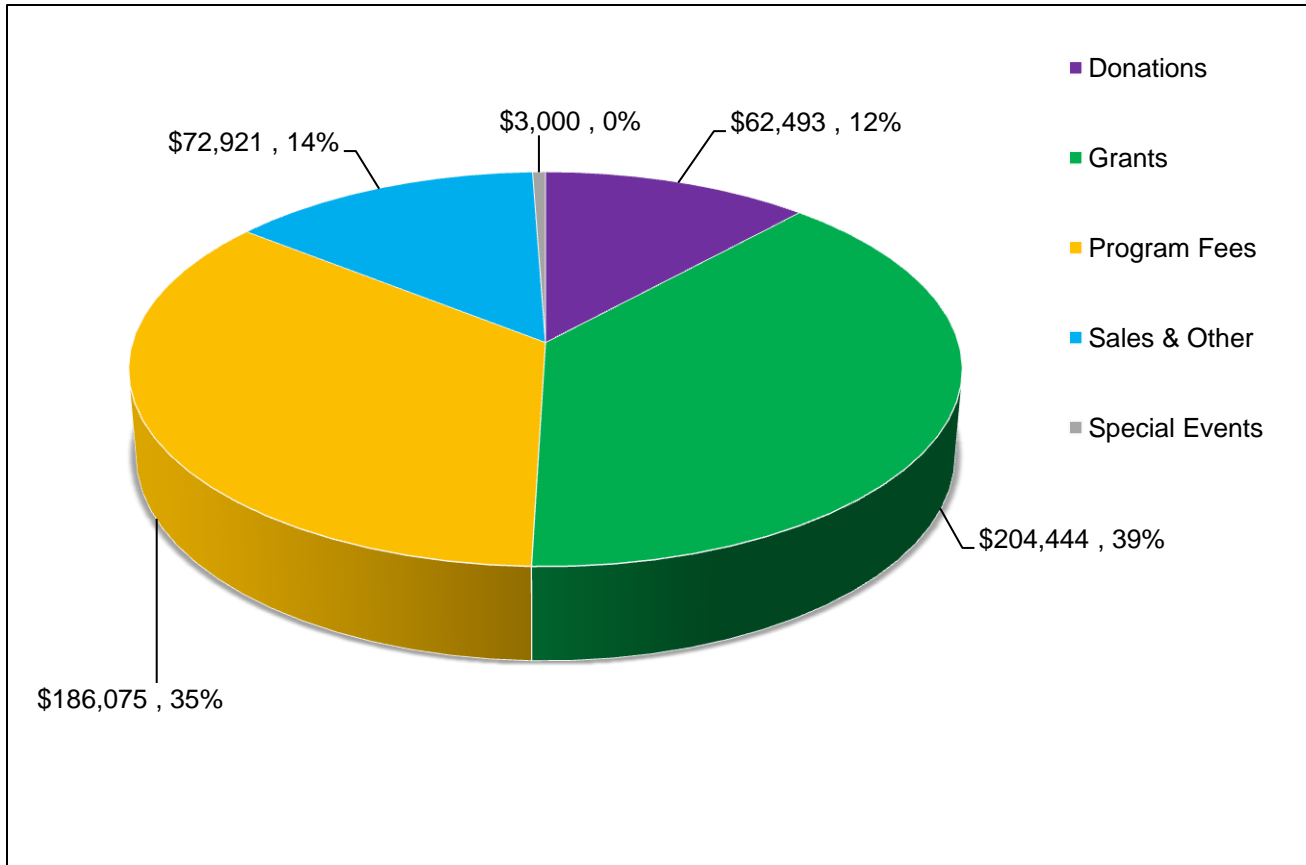
# Program Service Fees



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# 2014-15 Revenue Sources



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# MAJOR CONTRIBUTORS

## 2014-15

North Colorado Medical Center Foundation	\$ 75,000
Lions Clubs International Foundation	\$ 42,388
Denver Lions Foundation	\$ 32,000
Fort Collins Lions Foundation	\$ 25,000
Larimer County Office on Aging	\$ 20,110
O'Rourke Foundation	\$ 20,000
Boulder County AAA	\$ 15,244
Weld County Community Foundation	\$ 10,000
Anschutz Family Foundation	\$ 10,000
Pikes Peak AAA	\$ 8,000
A. V. Hunter Trust, Inc.	\$ 5,000
Colorado Lions Foundation	\$ 3,333
Boulder County Community Foundation	\$ 2,000
Erion Foundation	\$ 2,000
Wells Fargo Foundation	\$ 1,500

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# The Bottom Line:

## 2014-15 Profit and Loss Statement

	<u>REVENUE</u>	<u>EXPENSES</u>	<u>NET REVENUE</u>
<b>Total Operations:</b>	<b>\$528,393</b>	<b>\$526,759</b>	<b>\$ 1,634</b>

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# ENSIGHT Milestones

- Survived the **Highest Turmoil Year** in Our History!
- Reorganized to cut one full-time position
  - Denny took over office management
  - Part-time bookkeeper for financials
- Celebrated 14 years of service
  - Have served over 60,600 individuals
- Collaborated with Pima Medical Institute (Denver) to host two 1-day low vision courses for OT's
- Hosted 2nd Annual Halloween Eye Ball
- Onsite van at 5 Lions conventions
- Over 100 volunteers supported projects, fundraisers, and operations
- Lions Clubs International Foundation (LCIF) visit
  - Article on Ensign forthcoming

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# LCIF Visit...



**Marie Anne Sliwinski, LCIF**

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# ENSIGHT Future Plans

- **Establish 2 new satellite offices**
  - Northern Colorado Rehabilitation Center
  - Estes Park
- **Move Fort Collins Enight offices to larger facility**
- **Continue Board of Directors development/expansion**
  - Goal: a Board member in every Colorado Lions District
- **Continue expanding OnSite program**
- **Work with CSU Adaptive Technology Department**

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# Bottom lines

- Lions can be *proud!*
- Good things happening
- Ensignt growing and expanding
- Ensignt Board growing
- Big challenges
  - ✓ Overall funding
  - ✓ Growing the number of clients served
  - ✓ Publicizing Ensignt

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**Denny Moyer:  
The Super  
Woman—and  
the Primary  
Foundation  
of Ensign**

