2014-2015
ANNUAL REPORT
July 16, 2014

CELEBRATING 14 YEARS of SERVICE!
14 Years Ago…

The Beginning of Ensight!
Ensight Mission…

To provide clients with low vision the opportunity to enhance their life skills, independence, and self-confidence in a safe environment through adaptive technology and training

In a nutshell: “Empowering Independence”
ENSIGHT Offices

- Fort Collins
- Greeley
- Denver

5 satellite locations

CELEBRATING 14 YEARS of SERVICE!
2014-15 Ensight
Board of Directors

Fort Collins
Doug Hutchinson, Chairman
Bob Hau, Vice Chairman
Margaret Spiller
Dave Mendenhall
Denise Clynes
Dr Arthur Korotkin

Boulder
Carl Gentzel, CPA, Treasurer

Loveland
Gail Fallen, Secretary

La Junta
Henry Cowell

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ENSIGHT Key Staff

- President/CEO, Denny Moyer, BS, COTA/L, SCALV, Co-founder 14 years of service
- Carolyn Smith, O.D. (Doctor of Optometry). Low Vision doctor. 5 years of service.
- Jennifer Everett, O.D. (Doctor of Optometry). Low Vision doctor, 5 years of service.
- Corey Bernhardt, O.D. (Doctor of Optometry). Low Vision doctor 1 year of service
- Cory Layton, O.T.R., SCLV, Director of Rehabilitation, Registered Occupational Therapist, Low Vision specialist. 11 years of service.
- Kursten Marks, O.T.R. Registered Occupational Therapist, 2 year of service.
- Lucy Lowe, MS, O.T.R Registered Occupational Therapist, New
- Emma Linne, O.T.R, Registered Occupational Therapist, New
- Jennifer Rise, COTA/L. Certified Occupational Therapy Assistant New
- Kimberlie Marcell, COTA/L, Certified Occupational Therapy Assistant, 2 year of service.
- Ellie Carlson, COMS, Certified Orientation and Mobility Specialist 2 year
- Melody Glinsman, Development Director. 6 years of service.
- Penn Street, Outreach manager. New position 1 year of service.
- Nicole Patterson, Bookkeeper, 6 months
- Sally Gunberg, Administrative Assistant, 7 years of service.
- Annette Biddison, Administrative Assistant, 2 years of service.
- Whitney Brown, Billing/Administration, 1 year of service.

CELEBRATING 14 YEARS of SERVICE!
Significant Agency Collaborations

• Colorado Division of Vocational Rehabilitation to perform assessments and provide training with assistive technology devices to support employment of individuals with low vision.
• Center for Neurorehabilitation to assess and support individuals with low vision who want to keep their driver’s licenses.
• Disabled Resource Services to build awareness of services, aids and programs available to the low vision population. Including co-hosting a series of low vision seminar’s.
• Connections for Independent Living Weld County and Weld Area Office on Aging to co-host a series of seminars.
• Center for People with Disabilities reaching out to the low vision population of Boulder and Denver counties.
• Community outreach in the form of educational presentations and seminars; these include, but are not limited to Channel 9 Health Fair, Living with Vision Loss seminars, Prevent Blindness, senior living service fairs.
• Ophthalmologist and Optometrists in Colorado including Eye Center of Northern Colorado, Eye Care Center of Northern Colorado and Eye Care Specialty.
• Northern Colorado Medical Center Foundation in support of the Curtis Strong Center for the Visually Impaired.
• Foundation Fighting Blindness.
• Blind Institute of Technology (BIT).
• Colorado Talking Books Library.
• Audio Information Network.
• Colorado State University, Occupational Therapy Department, providing placement for level-one field work students.
• Pima Medical Institute providing observation and fieldwork sites for OTA students.
• American Council of the Blind of Colorado.
• Considerate Care.
• Softology IdeaWorks.
• Blind and low vision resources of Colorado” coalition.
• Centrasight for telescope implants.
• Hadley School for the Blind.
• Helen Keller National Center for the Deaf/Blind.
• Beyond Sight.
• Dr. Stark Johnson.

CELEBRATING 14 YEARS of SERVICE!
Major Services

- Ensight served 6,433 people in 2014-15
  - 433 went thru full service low vision program
    - Up from 370 previous year
  - Ensight provided $27,783 in financial assistance last year
    - 65% of Ensight’s clients have low to moderate incomes
- Support Groups (E-Squared) in Fort Collins and Loveland— at no cost to clients
- Low vision provider to Columbine Health Services
- Low Vision educational services
  - Occupational Therapist specialized training courses
  - Injury Prevention courses
  - Collaboration with CSU Adaptive Technology Department
- OnSite Services to individuals in retirement, assisted living and senior centers

CELEBRATING 14 YEARS of SERVICE!
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Historic Gross Income

- $0
- $100,000
- $200,000
- $300,000
- $400,000
- $500,000
- $600,000

Years:
- 01-02
- 02-03
- 03-04
- 04-05
- 05-06
- 06-07
- 07-08
- 08-09
- 09-10
- 10-11
- 11-12
- 12-13
- 13-14
- 14-15

$0
$100,000
$200,000
$300,000
$400,000
$500,000
$600,000

ENSIGHT
Skills Center, Inc.
for visual rehabilitation
Program Service Fees

CELEBRATING 14 YEARS of SERVICE!
CELEBRATING 14 YEARS of SERVICE!
# MAJOR CONTRIBUTORS

## 2014-15

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<th>Organization</th>
<th>Amount</th>
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<tr>
<td>North Colorado Medical Center Foundation</td>
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<td>Lions Clubs International Foundation</td>
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<td>Fort Collins Lions Foundation</td>
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<td>Larimer County Office on Aging</td>
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<td>Wells Fargo Foundation</td>
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**CELEBRATING 14 YEARS of SERVICE!**
## The Bottom Line:
2014-15 Profit and Loss Statement

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<th>REVENUE</th>
<th>EXPENSES</th>
<th>NET REVENUE</th>
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<tr>
<td>Total</td>
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<td>Operations</td>
<td>$528,393</td>
<td>$526,759</td>
<td>$1,634</td>
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CELEBRATING 14 YEARS of SERVICE!
ENSIGHT Milestones

• Survived the **Highest Turmoil Year** in Our History!
• Reorganized to cut one full-time position
  – Denny took over office management
  – Part-time bookkeeper for financials
• Celebrated 14 years of service
  – Have served over 60,600 individuals
• Collaborated with Pima Medical Institute (Denver) to host two 1-day low vision courses for OT’s
• Hosted 2nd Annual Halloween Eye Ball
• Onsite van at 5 Lions conventions
• Over 100 volunteers supported projects, fundraisers, and operations
• Lions Clubs International Foundation (LCIF) visit
  – Article on Ensight forthcoming

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LCIF Visit…

Marie Anne Sliwinski, LCIF

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ENSIGHT Future Plans

- Establish 2 new satellite offices
  - Northern Colorado Rehabilitation Center
  - Estes Park
- Move Fort Collins Ensight offices to larger facility
- Continue Board of Directors development/expansion
  - Goal: a Board member in every Colorado Lions District
- Continue expanding OnSite program
- Work with CSU Adaptive Technology Department

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Bottom lines

- Lions can be *proud!*
- Good things happening
- Ensight growing and expanding
- Ensight Board growing
- Big challenges
  - Overall funding
  - Growing the number of clients served
  - Publicizing Ensight

CELEBRATING 14 YEARS of SERVICE!
Denny Moyer: The Super Woman—and the Primary Foundation of Ensight